

**DIVISION OF LOCAL GOVERNMENT SERVICES**  
**PROVIDERS OF DEFERRED COMPENSATION SERVICES**

*Updated March 2025*

The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division's role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

***N.J.A.C. 5:37-7.1 Award of service agreements***

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

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**CBIZ InR**

Bradley P. Warner  
*Vice President*  
115 W State Street, Suite 300  
Media, PA 19103  
[bwerner@CBIZ.com](mailto:bwerner@CBIZ.com)  
(610) 891-1677

**Empower Retirement, LLC**

*(Formerly Great-West Life & Annuity Insurance Company)*  
Marybeth Daubenspeck  
*Vice President, Government Markets*  
8525 E. Orchard Rd.  
Greenwood Village, CO 80111  
[marybeth.daubenspeck@empower.com](mailto:marybeth.daubenspeck@empower.com)  
(303) 737-5261

**Equitable Financial Life Insurance Company**

*(Formerly Axa Equitable)*  
Joseph DeMayo  
100 Madison Avenue, MD 34-28  
Syracuse, NY 13202  
[Joseph.DeMayo@equitable.com](mailto:Joseph.DeMayo@equitable.com)  
(201)743-6815

**Lincoln National Life Insurance Company**

Bruce Linger  
61 South Paramus Road, Suite 425  
Paramus, NJ 07652  
[Bruce.Linger@GFARETIRE.com](mailto:Bruce.Linger@GFARETIRE.com)  
(201) 556-4564

**National Life Group**

Michael Marino  
*Executive Managing Director*  
200 Shultz Drive, Suite 125  
Red Bank, NJ 07701  
[MMarino@nlgrouppmail.com](mailto:MMarino@nlgrouppmail.com)  
(732) 243-9536

**Nationwide Retirement Solutions, Inc.**

*(Formerly U.S. Conference of Mayors)*  
Michelle Murphy  
*Executive Relationship Manager*  
1067 Country Club Road  
West Chester, Pa 19382  
[Michelle.Murphy@Nationwide.com](mailto:Michelle.Murphy@Nationwide.com)  
(916) 917-6901

**DIVISION OF LOCAL GOVERNMENT SERVICES**  
**PROVIDERS OF DEFERRED COMPENSATION SERVICES**

*Updated March 2025*

**Prudential Insurance Company of America**

Jessica Frazier

*Director/ Contracts, Investments & Pension Solutions, Retirement*

30 Scranton Office Park

Scranton, PA 18507

[jessica.frazier@prudential.com](mailto:jessica.frazier@prudential.com)

**(570) 340-4046**

**Variable Annuity Life Insurance Company (VALIC)**

Tom Morgan

*District Vice President*

VALIC Financial Advisors, Inc.

100 Connell Drive

Berkley Heights, NJ 07922

[Tom.Morgan@valic.com](mailto:Tom.Morgan@valic.com)

**(908) 470-4110**

**(800) 892-5558, ext. 87219**

**VOYA**

*(Formerly ING Life Insurance & Annuity Company)*

Lewis D. Custode, Jr.

*Regional Vice President*

Voya Financial Advisors, Inc.

6225 Sheridan Drive, Suite 212

Williamsville, NY 14221

[Lewis.Custode@voya.com](mailto:Lewis.Custode@voya.com)

**(716) 626-3931**

**PROVIDERS OF DEFERRED COMPENSATION SERVICES  
CURRENTLY ONLY SERVICING EXISTING CLIENTS**

**Brighthouse Financial**

*(Previously MetLife)*

*Select plans serviced by Brighthouse*

*No new plans are being sold*

*(Pending Division approval for updated plan)*

Christine Fiarito

Lead Counsel, ERISA and Employee Benefits

11225 North Community House Road

Charlotte, NC 28277

[Christine.fiarito@briighthousefinancial.com](mailto:Christine.fiarito@briighthousefinancial.com)

**(980) 949-4288**

**Great-West Life & Annuity Insurance  
Company**

*Currently plans are managed by EMPOWER-*

*No new plans are being sold*

**The Hartford**

*Currently plans are managed by EMPOWER*

*No new plans are being sold*

**ICMA-RC**

*DBA MISSION SQUARE RETIREMENT*

*Currently Plans are being serviced*

*(Pending Division approval for updated plan)*

Irica Solomon, Vice President

777 North Capital Street, NE

Washington, DC 20002

[isolomon@missionsq.org](mailto:isolomon@missionsq.org)

**(202) 636-6847**

**MetLife**

*Currently Plans are being serviced*

*(Pending Division approval for updated plan)*

Elise Ornstein

*Workplace Sales Director*

MetLife Resources

501 US Highway 22

Bridgewater, NJ 08807

[elise.ornstein@metlife.com](mailto:elise.ornstein@metlife.com)

**(908) 253-2327**

**Mutual of America**

*Currently plans are being serviced*

*No new plans are being sold*

*Plan not in good standing with the Division*

**Massachusetts Mutual Life Insurance  
Company**

*Currently plans are managed by EMPOWER-*

*No new plans are being sold*